

**CONSULATE GENERAL OF THE REPUBLIC OF TURKEY
OFFICE OF THE COMMERCIAL ATTACHÉ**

By Fax

22nd February 2018

Ref: 73575194/40

Federation of Hong Kong Industries

Chairman, International Affairs Committee

Mr. Sunny TAN

Fax: (852) 2721 3494

Subject: Konya Tarım 2018, İdeal Homex 2018, Domotex Turkey 2018, EVTEKS 2018 and Istanbul Prohunt 2018 - Buying Mission Program

Federation of Hong Kong Industries

Dear Mr. Sunny TAN,

As the Consulate General of Turkey – Office of the Commercial Attaché, we have the pleasure to inform you that several buying mission programs will be organized simultaneously with the specialized fairs on March & April 2018 in Turkey.

The Programs will roughly cover visiting the relevant fairs and bilateral meeting with Turkish companies operating in various fields.

Hotel expenses, including breakfast, will be covered and the transportation to / from exhibition grounds and to / from bilateral meetings will be covered by the organizers.

Companies' representatives who are entitled to purchase & source from abroad and would like to start business with Turkish companies are kindly invited to participate in the Programs.

In case of decision to participate to the program, we kindly request from the participants to apply by filling the enclosed application form and sending it to our Office by fax (852) 2893 6620 and e-mail (hongkong@ekonomi.gov.tr) no later than the listed application deadline. Companies which have office / branches in Turkey are not eligible to participate in the programs. Information about the buying mission programs, included related exhibitions, date, location, and etc, are listed in the enclosed list.

It would be appreciated if you could kindly circulate the mentioned buying mission programs to your esteemed members and inform our office if any member would like to apply.

Thank you very much for your attention and co-operation.

Best Regards,



Ayşe Gül BARKÇİN
Commercial Attaché

Enl.: As State

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BUYING MISSION PROGRAMS

	EXHIBITON / EVENT	CITY	DATE	EXHIBITION ORGANIZER	BUYING MISSION ORGANIZER	SECTORS	PROGRAM	Application Deadline	Eligibility	Web-site
1	Konya Tarım 2018 - 16th International Agriculture, Agricultural Mechanization and Field Technologies Fair	Konya	20 - 24 March 2018	Tüyap Konya Fairs Organization Inc.	Central Anaotian Exporters' Association (OAİB)	Agriculture and Agricultural Technologies	19 March: Arrival, 20 March: B2Bs and Briefing , 21 March: Visit to Fair, 22 March: Departure	March 5, 2018	Firms only	http://konyaagriculture.com/
2	Ideal Homex 2018 - The 13th International Housewares & Gift Fair	Istanbul	29 March - 01 April 2018	Life Media Fuarçılık A.Ş.	Istanbul Minerals and Metals Exporters' Association (İMMİB)	Housewares	28 March: Arrival, 29 March: B2Bs and Briefing , 01 April: Visit to Fair, 02 April: Departure	March 12, 2018	Firms only	http://www.idealhomefuari.com/en
3	Domotex Turkey 2018 - Carpet and Flooring Exhibition	Gaziantep	24 - 27 April 2018	Hannover Fairs Turkey Fuarçılık A.Ş.	Southeastern Anatolia Carpet Exporters' Union (GAİB)	Carpet and Flooring	23 April: Arrival, 24 April: B2Bs and Briefing , 25 April: Visit to Fair, 26 April: Departure	April 9, 2018	Firms only	http://www.domotexturkey.com/en/
4	EVTEKS 2018 - The 24th Istanbul International Home Textiles Fair	Istanbul	24 - 28 April 2018	Istanbul Fuarçılık A.Ş.	Istanbul Textiles and Apparel Exporters' Association (İTKİB) and Uludag Exporters' Association (UİB)	Home Textile	23 April: Arrival, 24 April: B2Bs and Briefing , 25 April: Visit to Fair, 26 April: Departure	April 9, 2018	Firms only	http://cnrevteks.com/
5	Istanbul Prohunt - The 7th International Istanbul Hunting Arms & Outdoor Expo 2018	Istanbul	10 - 13 May 2018	Efem Uluslararası Fuar ve Organizasyon Hizmetleri A.Ş.	Central Anaotian Exporters' Association (OAİB)	Hunting Arms and Outdoor	09 May: Arrival, 10 May: B2Bs and Briefing , 11 May: Visit to Fair, 12 May: Departure	April 20, 2018	Firms only	https://www.istanbulprohunt.com/index.php

**REPUBLIC OF TURKEY
MINISTRY OF ECONOMY**

Application Form For International Buyer Mission Program

Name of Turkish Commercial Counsellor:

Name of Buyer Mission Program:

- Please type your answers and return this participation form to the Turkish Commercial Counsellor. Formal acceptance will be given to you by Turkish Commercial Counsellor as soon as eligibility is cleared by Ministry of Economy.
- Application forms must be returned by [date].
- Please indicate whether any of the information

(1) Ministry of Economy External Demands Database.

Details shown at 1 to 8 will automatically be used to create an entry on **Ministry of Economy External Demands Database**.

If you **do not** want details of your organization to appear on **Ministry of Economy External Demands Database**, please tick here.

(2) Name of the Company:

(3) Status of the Company:

Please tick,

- Manufacturer
 Importer
 Retailer
 Manufacturer-Importer
 Wholesaler
 Chain Store
 Other (please specify)

**(4) Company Address
(Please include postcode)**

Telephone & Fax:

E-mail & Website Address:

Social Media Accounts:

(5) Company representative who will attend to the Program and Position

(6) Name of parent or holding Company (if applicable)

(7) Brief description of goods and/or services imported from all over the World.

(8) Detailed description of goods and/or services demanded from Turkey.

(9) Total number of employees and year of count?

1-10

10-50

50-100

More Than 100

(10) What is the company's annual turnover and year of count? (Optional)

(11) What is the sum of your total annual imports in years 2013 and 2014 (world-wide)?

(12) What is the value of your annual imports from Turkey and year of count?

(13) How many times has your company visited Turkey?

• On an Ministry of Economy Buyer Mission Program

• Independently?

(14) Are any of your objectives in participating in this mission represented by the following?

Categories

	Yes	No
Import From Turkey	<input type="checkbox"/>	<input type="checkbox"/>
Preliminary research into Turkish market	<input type="checkbox"/>	<input type="checkbox"/>
Seeking a representative	<input type="checkbox"/>	<input type="checkbox"/>
Meeting new suppliers	<input type="checkbox"/>	<input type="checkbox"/>
Meeting existing representatives/ Suppliers	<input type="checkbox"/>	<input type="checkbox"/>
Partners for manufacture under Licence or joint venture	<input type="checkbox"/>	<input type="checkbox"/>

If other, please give details

Yes No

(15) Do you have any local contacts or representatives in Turkey?

If "Yes" please give the following details

Name & Address

Type of Contact:

Subsidiary

Associate Company

Commission Agent

I commit to participate bilateral meeting of the buyer mission program.

Name of the person filled this form and position:

Date:

Signature: